

FY 2019 Budget Presentation

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City Manager

May 15, 2018



SANDY SPRINGS
GEORGIA



FY 2019 Budget Calendar

March – April	Departmental Budget Meetings/Finance Review Phase
April – May	Senior Management / Mayor Review Phase
May 1	Budget Workshop #1
May 8	Budget Workshop #2
May 15	City Council Proposed Budget Presentation
June 5	1st Public Hearing on Budget and Discussion
June 19	Final Public Hearing and Adoption by City Council

Budget Principles

- **Conservatively determine revenue and expenses.**
 - Solid estimating effectively neutralizes pressures to inflate revenue estimates to cope with budgeting pressures.
- **Do not use one-time revenue sources for ongoing expenses.**
 - When a non-recurring source of revenue is used to fund an ongoing expense, an "automatic unfunded increase" is built into the budget for the following year.

City Council Priorities

PUBLIC SAFETY

TRANSPORTATION

ECONOMIC DEVELOPMENT

DOWNTOWN DEVELOPMENT

COMMUNITY APPEARANCE

SUSTAINABLE GROWTH

WATER RELIABILITY

NATURAL RESOURCE PROTECTION

NORTH END REDEVELOPMENT

RECREATION AND CULTURAL ENHANCEMENT



FY19 Operating Budget Highlights

GGS Contract Renewals	\$17,298,431
Subcontractor Agreement Renewals	\$5,094,190
Funding to PFA for Principal & Interest on Bonds	\$7,786,650
Facilities Operations Increase for City Springs	\$500,000
Performing Arts Center Operations	\$2,330,193
Fund Add'l SSPD Personnel and Retention	\$225,000
Fund Add'l SSFR Personnel and Retention	\$70,000
Continued Fleet Replacement SSPD - 18 vehicles	\$1,000,000
Continued Fleet Replacement SSFR - 3 vehicles	\$135,000
Added Funding for City Fleet Department	\$275,000
Continued Funding for Community Events/Nonprofits	\$530,000
Increased Funding for City Sponsored Events	\$50,000
Debt Service for Fire Trucks/Station 3	\$2,036,436
E911 Center Operations	\$140,000
Radio Authority Operations	\$600,000
Continued EMS Subsidy with Enhanced Services	\$650,000
Total	\$38,720,900

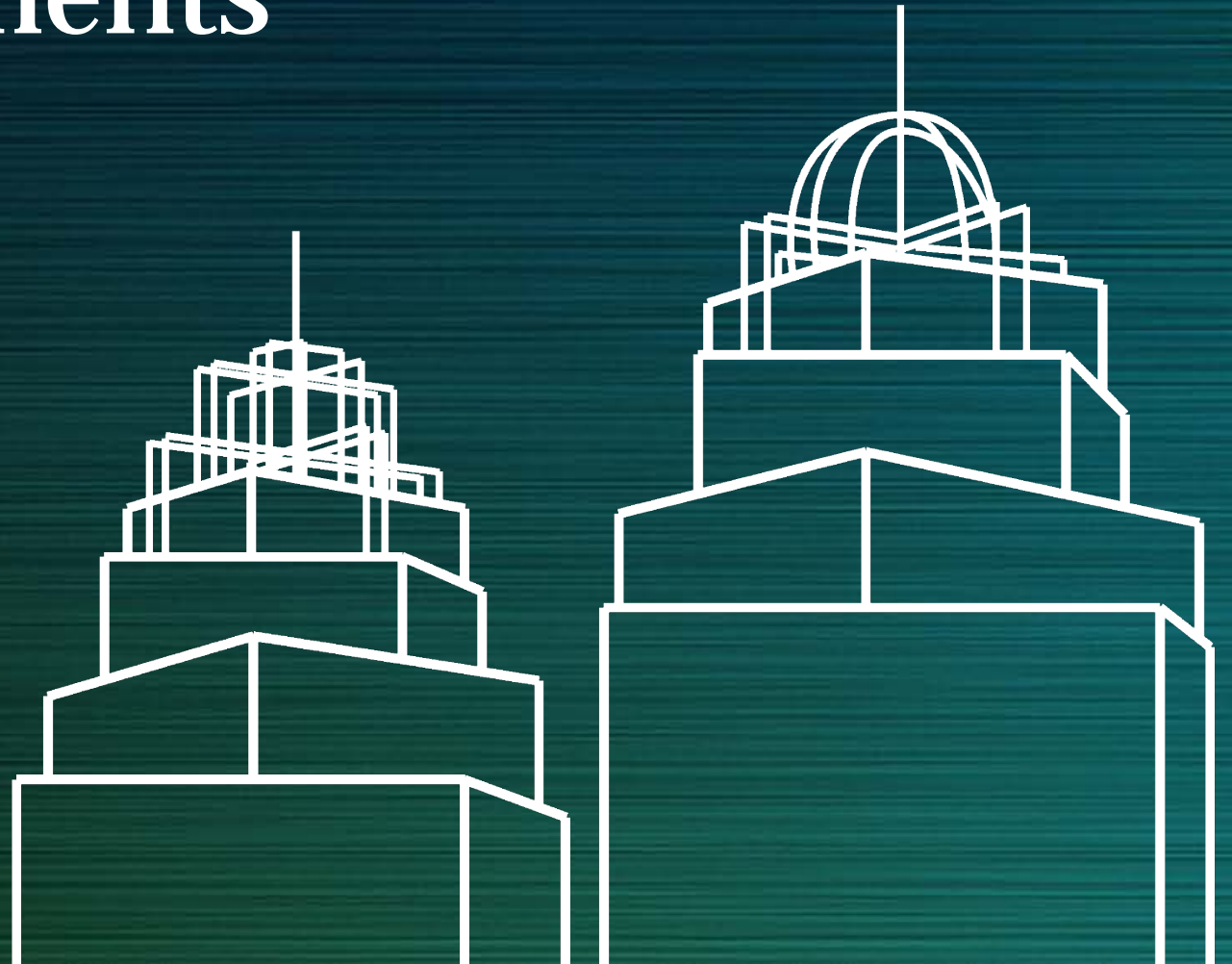
FY19 Capital Budget Highlights

City Land Acquisition	\$4,500,000
Pavement Management Program	\$3,000,000
Continued Funding for Stormwater Infrastructure Imp	\$1,500,000
Roswell Road Transit Access - Local Match	\$1,560,000
Utility Relocation Program	\$1,000,000
Water Reliability Studies	\$1,000,000
Trowbridge Emergency Response Yard	\$750,000
Emergency Operations Center Buildout	\$750,000
Public Safety Radio / Computer Upgrades	\$750,000
Traffic Management Program	\$600,000
Backup 911 Call Center	\$500,000
Heritage Blue Stone Upgrades	\$500,000
Guardrail Replacement Program	\$250,000
Allen Road Park Drainage/Erosion Control	\$100,000
Morgan Falls Overlook Park Turf Replacement	\$100,000
Total	\$16,860,000

Service Enhancements



SANDY SPRINGS
GEORGIA



SSPD FY19 Enhancements

- Addition of 1 traffic Sergeant, 1 sworn traffic officer, and 1 records clerk
- Replace 16 vehicles and an additional 2 vehicles for new officers
- Install the Axon in-car camera system in police vehicles

SSFR FY19 Enhancements

- Add 3 administrative vehicles to replace aging vehicles and those surplus due to accidents
- Purchase ballistic gear for Active Shooter Response
- Implement City Springs EMS Bike Team
- Personnel Resource requests to support operations:
 - Add 1 FT Fire Inspector

GGs FY19 Enhancements

Finance - Sr. Contract Specialist	+ 1.0 FTE	\$111,948
IT – Service Delivery Mgr. GIS Tech	+ 1.5 FTEs	\$182,170
Facilities - Building Engineer (PAC)	+ 1.0 FTE	\$91,520
Comm. Development - Permit Spec., Code Officer	+ 2.0 FTEs	\$182,936
Public Works - Field Svc, Utilities, SW, CIP Unit	<u>+ 3.25 FTEs</u>	<u>\$382,100</u>
Total Increases for Enhancements	+8.75 FTEs	\$950,674

FY 19 General Fund Budget Summary

Revenues	\$95,959,885
Expenditures	<u>110,486,229</u>
Subtotal	(\$14,526,344)
Use of Fund Balance	<u>14,526,344</u>
Total	\$0

Revenues – FY18 vs. Proposed FY19

	2018 Budget	2019 Budget	Variance	% Change
Property Taxes	\$32,225,000	\$32,775,000	\$550,000	1.71%
Sales Taxes	25,350,000	25,875,000	525,000	2.07%
Business & Occupational Tax	9,500,000	9,500,000	0	0.00%
Franchise Taxes	9,225,000	9,075,000	-150,000	-1.63%
Insurance Premium Tax	5,500,000	5,500,000	0	0.00%
Other Revenue	11,256,118	13,234,885	1,978,767	17.58%
Total	\$93,056,118	\$95,959,885	\$2,903,767	3.12%

Expenditures – FY18 vs. Proposed FY19

	2018 Budget	2019 Budget	Variance	% Change
City Council	\$224,822	\$226,322	\$1,500	0.67%
City Manager	1,073,778	1,116,258	42,480	3.96%
City Clerk	436,383	249,221	-187,162	-42.89%
Finance	2,520,134	2,749,612	229,478	9.11%
City Attorney	835,000	900,000	65,000	7.78%
Information Services	2,785,303	2,800,883	15,580	0.56%
Human Resources	350,097	456,540	106,443	30.40%
Facilities Management	3,035,002	3,542,374	507,372	16.72%
Communications	1,683,231	1,778,080	94,849	5.63%
General Administration	2,348,043	2,731,043	383,000	16.31%

Expenditures – FY18 vs. Proposed FY19 (cont.)

	2018 Budget	2019 Budget	Variance	% Change
Municipal Court	1,852,270	1,640,288	-211,982	-11.44%
Police	22,751,845	22,880,045	128,200	0.56%
Fire	14,126,984	15,082,381	955,397	6.76%
Emergency Management	1,457,000	1,577,000	120,000	8.24%
Public Works	13,211,951	13,291,179	79,228	0.60%
Fleet Services	0	274,148	274,148	0.00%
Recreation & Parks	4,698,615	4,522,042	-176,573	-3.76%
Community Development	4,707,805	4,787,764	79,959	1.70%
Economic Development	387,785	368,553	-19,232	-4.96%
Transfers to Other Funds	33,062,325	29,512,498	-3,549,828	-10.74%
Total	\$111,548,373	\$110,486,229	(\$1,062,144)	-0.95%

Task Order Analysis

Contractor	Work Area	NTE Escalator	FY18 Amount	FY19 Amount	% Change
Severn Trent/Inframark	Finance & Admin	3.50%	\$1,950,258	\$2,130,465	9.24%
InterDev	IT	4.00%	\$1,655,403	\$1,696,786	2.50%
AECOM	Facilities	4.00%	\$522,232	\$917,163	75.62%
the Collaborative	Communications	2.50%	\$839,856	\$638,645	-23.96%
Faneuil	Call Center	4.88%	\$510,725	\$535,603	4.87%
Jacobs	Court	3.00%	\$1,129,227	\$821,310	-27.27%
AECOM	Public Works	4.00%	\$4,826,004	\$5,083,312	5.33%
Jacobs	Recs & Park	3.00%	\$1,453,115	\$1,096,262	-24.56%
the Collaborative	Comm/Econ Development	2.50%	\$4,515,590	\$4,378,885	-3.03%
			\$17,402,410	\$17,298,431	-0.60%

Public Works Contractor Analysis

Contractor	Work Area	FY18 Amount	FY19 Amount	% Change
Blount	Street Maintenance	\$1,005,000	\$1,005,000	0.00%
Pateco	Street Sweeping	\$120,000	\$145,000	20.83%
Pro Cutters	Citywide On-Call Litter	\$400,000	\$288,000	-28.00%
Pro Cutters	State Route Mowing	\$265,000	\$272,950	3.00%
Yellowstone	Citywide On-Call Mowing	\$600,000	\$612,000	2.00%
Tomal / TMI	Road Striping	\$150,000	\$175,000	16.67%
Optech	Road Signage	\$360,000	\$360,000	0.00%
Casey / Yellow Ribbon / Richmond	Tree Removal	\$200,000	\$300,000	50.00%
GTG	Traffic Signals	\$808,000	\$832,240	3.00%
Optech	Stormwater Maintenance	\$460,000	\$460,000	0.00%
	Public Works Materials	\$200,000	\$400,000	100.00%
Pro Cutters	Citywide On-Call Litter	\$0	\$144,000	100.00%
	Rec & Parks Materials	\$200,000	\$100,000	-50.00%
	TOTAL	\$4,768,000	\$5,094,190	6.84%

General Fund Contingency Detail

Description	Amount
General Administration	\$300,000
City Manager	150,000
Facilities	100,000
Police	200,000
Fire	200,000
Emergency Management	25,000
Recreation & Parks	100,000
Total	\$1,075,000

FY19 Capital Priority Projects

		FY19 Citywide Capital Projects (Consolidated Rankings)		
		1. Rank Categories		
		2. Estimated Allocation within Each Category		
Average	PRIORITY		Est. Allocation	Amount
2.71	1	North End Revitalization	250,000	250,000
3.29	2	Morgan Falls Athletic Fields playground replacement	100,000	85,325
4.00	3	Hammond Park restroom replacement	75,000	0
4.00	3	Allen Road Park playground replacement	100,000	0
4.29	4	City Beautification	250,000	0
4.71	5	Ridgeview Park playground replacement	75,000	0
5.00	6	Neighborhood Traffic Calming	250,000	0
		TOTAL		335,325
		Anticipated Amount Available =	335,325	0

FY19 Summary of All Funds

Fund Name	Balance
General Fund	\$110,486,229
Performing Arts Center Fund	5,233,083
Confiscated Assets Fund	200,000
Emergency 911 Fund	2,900,000
Tree Fund	200,000
Community Development Block Grant Fund	1,009,195
Hotel/Motel Tax Fund	5,000,000
Excise Tax on Rental Motor Vehicle Fund	110,000
TSPLOST Fund	20,493,458
Capital Projects Fund	51,294,469
Impact Fee Fund	2,015,000
Public Facilities Authority Fund	238,963,650
Stormwater Management Fund	2,884,450
Development Authority Fund	405,750
Total All Funds	\$441,195,284

Performing Arts Center Fund Budget

	FY2016	FY2017	FY2018	FY2019
Beginning Fund Balance	\$0	\$0	\$151,564	\$372,135
Revenues	0	350,000	1,356,055	5,233,083
Expenditures	0	198,436	1,135,484	5,233,083
Ending Fund Balance	\$0	\$151,564	\$372,135	\$372,135

- *FY 2016 and FY 2017 are actuals. FY 2018 is projected and FY 2019 is proposed budget.*

Confiscated Assets Fund Budget

	FY2016	FY2017	FY2018	FY2019
Beginning Fund Balance	\$680,588	\$243,874	\$367,997	\$342,997
Revenues	257,116	354,304	175,000	200,000
Expenditures	693,829	230,181	200,000	200,000
Ending Fund Balance	\$243,874	\$367,997	\$342,997	\$342,997

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E911 Fund Budget

	FY2016	FY2017	FY2018	FY2019
Beginning Fund Balance	\$0	\$0	\$0	\$0
Revenues	2,964,350	3,011,508	2,984,903	2,900,000
Expenditures	2,964,350	3,011,508	2,984,903	2,900,000
Ending Fund Balance	\$0	\$0	\$0	\$0

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Tree Fund

	FY2016	FY2017	FY2018	FY2019
Beginning Fund Balance	\$48,125	\$110,000	\$360,357	\$449,554
Revenues	123,660	289,428	140,000	100,000
Expenditures	61,785	39,071	50,803	200,000
Ending Fund Balance	\$110,000	\$360,357	\$449,554	\$349,554

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Community Development Block Grant (CDBG) Fund

	FY2016	FY2017	FY2018	FY2019
Beginning Fund Balance	\$41,678	\$41,678	\$41,678	\$41,678
Revenues	334,186	535,337	357,395	1,009,195
Expenditures	334,186	535,337	357,395	1,009,195
Ending Fund Balance	\$41,678	\$41,678	\$41,678	\$41,678

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Hotel/Motel Tax Fund Budget

	FY2016	FY2017	FY2018	FY2019
Beginning Fund Balance	\$1,101	\$0	\$0	\$0
Revenues	5,262,170	5,492,264	5,339,543	5,000,000
Expenditures	5,263,271	5,492,264	5,339,543	5,000,000
Ending Fund Balance	\$0	\$0	\$0	\$0

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Excise Tax on Rental Motor Vehicle Fund Budget

	FY2016	FY2017	FY2018	FY2019
Beginning Fund Balance	\$0	\$0	\$0	\$0
Revenues	116,434	111,902	116,484	110,000
Expenditures	116,434	111,902	116,484	110,000
Ending Fund Balance	\$0	\$0	\$0	\$0

- *FY 2016 and FY 2017 are actuals. FY 2018 is projected and FY 2019 is proposed budget.*

TSPLOST Fund Budget

	FY2016	FY2017	FY2018	FY2019
Beginning Fund Balance	\$0	\$0	\$3,694,741	\$17,477,098
Revenues	0	4,081,781	18,125,926	20,493,458
Expenditures	0	387,041	4,343,568	16,650,879
Ending Fund Balance	\$0	\$3,694,741	\$17,477,098	\$21,319,676

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Approved TSPLOST Project List

Project Name/ Title	Project Description	TSPLOST Budget
TIER ONE		
Traffic Efficiency Improvements	Provide for local intersection and traffic efficiency upgrades throughout the city	\$18,000,000
Perimeter Transit Last Mile Connectivity	Construct Perimeter Trails and acquire right-of-way for future high capacity transit linking the Perimeter CID and other alternative transportation options	\$8,000,000
Sidewalk Program	Continue filling sidewalk gaps throughout Sandy Springs	\$11,000,000
Johnson Ferry/Mt Vernon Efficiency Improvements	Construct dual roundabouts at Johnson Ferry Road and Mt. Vernon Hwy intersections, sidewalks, and will return streets to two-way traffic operations.	\$26,000,000
Mt. Vernon Multiuse Path	City Springs to Sandy Springs MARTA	\$11,000,000
Hammond Drive, Phase 1 Efficiency Improvements	Phase 1: Complete design for Hammond Drive to include 4 lanes with sidewalks, bicycle lanes, and transit lanes and acquire right-of-way.	\$16,000,000
	Tier 1 Sub-Total	\$90,000,000
	Fulton County/State Administration Fee (approx.)	\$1,555,571
TIER TWO		
SR 400 Trail System	Connect Path400 Trail from terminus at Loridans Drive to I-285/SR 400 interchange trail	\$5,500,000
Roberts Drive Multiuse Path	Roswell Road to Island Ford Park	\$5,500,000
TIER THREE		
Roadway Maintenance and Paving	Provide for paving and roadway maintenance throughout the city	\$16,766,231
	TOTAL ALL TIERS	\$119,321,802

TSPLOST Project Budget Detail

Project Code	Description	Total Rec/Exp/Enc to Date	2019 Activity	2019 Budget	Total Approved Budget
REVENUES:					
	TSPLOST FUNDING	22,207,707	20,493,458	42,701,164	119,321,802
	TOTAL REVENUES	22,207,707	20,493,458	42,701,164	119,321,802
EXPENDITURES:					
TIER 1					
TS100	Tier 1 - Uncommitted (future TEI/LMC/SWP)	0	0	0	7,917,878
TS103	TEI-Spalding@Dalrymple/Trowbridge	164,548	1,185,452	1,350,000	1,350,000
TS105	TEI-Roswell@GrogansFerry	171,190	1,294,671	1,465,861	4,900,000
TS106	TEI-Riverview@Northside	248,369	1,300,000	1,548,369	2,700,000
TS107	TEI-SCOOT Upgrade	0	780,000	780,000	1,170,000
TS108	TEI-Roswell@Dalrymple	0	180,000	180,000	540,000
TS109	TEI-PeachtreeDunwoody@Windsor	0	90,000	90,000	90,000
TS110	TEI-MountParan@PowersFerry	272,110	1,350,000	1,622,110	1,800,000
TS111	TEI-Spalding@Pitts	166,516	225,000	391,516	450,000
TS113	TEI-LakeForrest@MountParan	0	0	0	540,000
TS114	TEI-MountVernon@HeardsFerry (Ph2)	0	0	0	270,000
TS115	TEI-MountVernon@LongIsland	91,937	0	91,937	91,937
TS116	TEI-DunwoodyClub@JettFerry	216,519	180,000	396,519	900,000
TS136	LMC-Central Parkway Sidewalk		33,556	33,556	33,556
TS161	SWP-JohnsonFerry:Harleston/425	124,461	400,000	524,461	521,761
TS163	SWP-JohnsonFerry:Glenridge/WellsFar	122,200	500,000	622,200	678,200
TS164	SWP-Windsor:PeachtreeDun/CityLimit	96,500	600,000	696,500	725,500

TSPLOST Project Budget Detail

Project Code	Description	Total Rec/Exp/Enc to Date	2019 Activity	2019 Budget	Total Approved Budget
TS165	SWP-Northwood:Kingsport/Roswell	131,810	280,000	411,810	356,370
TS166	SWP-Spalding:SpaldingLake/Publix	187,319	412,681	600,000	1,143,419
TS167	SWP-BrandonMill:MarshCr/LostForest	197,557	825,000	1,022,557	1,691,925
TS168	SWP-Dalrymple:Princeton/Duncourtney	0	58,025	58,025	290,126
TS169	SWP-DunwoodyClub:Spalding/Fenimore	0	85,150	85,150	425,750
TS170	SWP-InterstateN:CityLimit/Northside	0	174,185	174,185	870,926
TS171	SWP-Roberts:Northridge/DavisAcademy	0	57,200	57,200	286,000
TS172	SWP-BrandonMill:LostForest/BrandonR	0	0	0	661,876
TS173	SWP-Dalrymple:605/Duncourtney	0	0	0	1,330,000
TS191	JohnsonFerry/MountVernon Efficiency	209,889	2,661,750	2,871,639	23,084,108
TS192	MountVernon Multiuse Path	721,700	488,856	1,210,556	9,900,000
TS193	Hammond Phase 1 (ROW/Design)	809,398	1,834,900	2,644,298	14,400,000
		3,932,022	14,996,426	18,928,448	79,119,332
<u>TIER 2</u>					
TS200	Tier 2 - Uncommitted (SWP/Rd Maint)	0	0	0	4,100,136
TS201	GA-400 Trail System	0	0	0	4,950,000
TS202	Roberts Drive Multiuse Path	0	0	0	4,950,000
		0	0	0	14,000,136
<u>TIER 3</u>					
TS301	Roadway Maintenance and Paving	0	0	0	14,055,377
		0	0	0	14,055,377
<u>ADMINISTRATIVE COSTS</u>					
TS999	Task Order Contracted Staff	798,587	2,112,870	2,911,457	12,146,956
		798,587	2,112,870	2,911,457	12,146,956
<u>TOTAL TSPLOST CAPITAL PROJECTS</u>		4,730,609	17,109,296	21,839,905	119,321,802

Capital Projects Budget Detail

Project Name	FY2019 Funding
Art Sandy Springs	\$50,000
Capital Contingency	-50,000
Morgan Falls Athletic Fields	85,325
Morgan Falls Overlook	100,000
Allen Road Park	100,000
Guardrail Replacement Program	250,000
North End Revitalization	250,000
Back-up E911 Call Center	500,000
Heritage Blue Stone Facility	500,000
Traffic Management Program	600,000
Capital Purchase - Computer Eqpt	750,000
Trowbridge Facility	750,000
Emergency Operations Center	750,000
Water Reliability Program	1,000,000
Underground Utility Program	1,000,000
Roswell Road SS Phase I	1,560,000
Pavement Management Program	3,000,000
Land Acquisition	4,500,000
Total Projects	\$15,695,325

Capital Projects Fund Budget

Fiscal Year	Capital Project Funds	Stormwater Fund	Total
2006			
2007	\$6,180,936	\$0	\$6,180,936
2008	15,540,483	450,000	15,990,483
2009	29,152,474	1,800,000	30,952,474
2010	23,647,716	500,000	24,147,716
2011	14,900,001	1,800,000	16,700,001
2012	12,320,198	2,500,000	14,820,198
2013	26,571,822	2,500,000	29,071,822
2014	24,336,631	1,600,000	25,936,631
2015	29,428,429	1,750,000	31,178,429
2016	29,904,824	2,550,000	32,454,824
2017	15,723,455	2,500,000	18,223,455
2018	15,747,490	2,000,000	17,747,490
2019	15,695,325	1,500,000	17,195,325
Total	\$259,149,784	\$21,450,000	\$280,599,784

* FY2013-FY 2016 include monies now in the Public Facilities Authority Fund for the City Springs project.

Impact Fee Fund Budget

	FY2016	FY2017	FY2018	FY2019
Beginning Fund Balance	\$2,853,614	\$2,989,422	\$4,382,957	\$9,233,157
Revenues	1,403,123	3,000,961	6,850,200	2,015,000
Expenditures	1,267,316	1,607,426	2,000,000	2,015,000
Ending Fund Balance	\$2,989,422	\$4,382,957	\$9,233,157	\$9,233,157

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Public Facilities Authority Fund Budget

	FY2016	FY2017	FY2018	FY2019
Beginning Fund Balance	(\$5,760,894)	\$148,747,697	\$55,340,593	\$0
Revenues	218,451,305	13,764,680	21,148,432	238,963,650
Expenditures	63,942,713	107,171,784	76,489,025	238,963,650
Ending Fund Balance	\$148,747,697	\$55,340,593	\$0	\$0

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Stormwater Management Fund Budget

	FY2016	FY2017	FY2018	FY2019
Beginning Fund Balance	\$989,979	\$2,551,567	\$2,993,251	\$1,384,450
Revenues	2,550,000	2,500,000	2,000,000	1,500,000
Expenditures	988,412	2,058,316	3,608,801	2,884,450
Ending Fund Balance	\$2,551,567	\$2,993,251	\$1,384,450	\$0

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Development Authority Fund Budget

	FY2016	FY2017	FY2018	FY2019
Beginning Fund Balance	\$214,946	\$309,426	\$347,532	\$267,242
Revenues	100,000	93,751	361,586	350,000
Expenditures	5,520	55,644	441,876	405,750
Ending Fund Balance	\$309,426	\$347,532	\$267,242	\$211,492

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Questions